



Company overview

ESTECO is an independent software company, highly specialized in **numerical optimization** and **simulation process and data management**.



An aerial photograph of a wind farm situated on a lush, green, hilly landscape. The wind turbines are white and stand out against the green terrain. The sky is filled with dramatic, grey clouds, with some light breaking through. The overall mood is one of clean energy and natural beauty.

ESTECO SOFTWARE TECHNOLOGY

INNOVATE *FASTER*



Our technology inspires companies to **create, capture and cultivate** engineering knowledge.



Ford Motor Company

“We see ESTECO more as a partner than a software vendor; they are always ready and willing to help us advance our methods and become more proficient in the use of design optimization techniques.

Currently we are introducing Uncertainty Quantification and Reliability into our modeFRONTIER studies and two ESTECO engineers have gone through formal DFSS training in order to better support us in this process.”

MARIO FELICE, MANAGER
Global Powertrain NVH & Systems CAE



Our values



INNOVATIVE

Our development is at the forefront of technology



FLEXIBLE

We respond quickly to customers' demand



RELIABLE

Continuous development and on-time delivery



INDEPENDENT

We integrate with any software



Our people

our staff is our strength

120+

professionals

94%

with a university degree

17%

with a PhD

26%

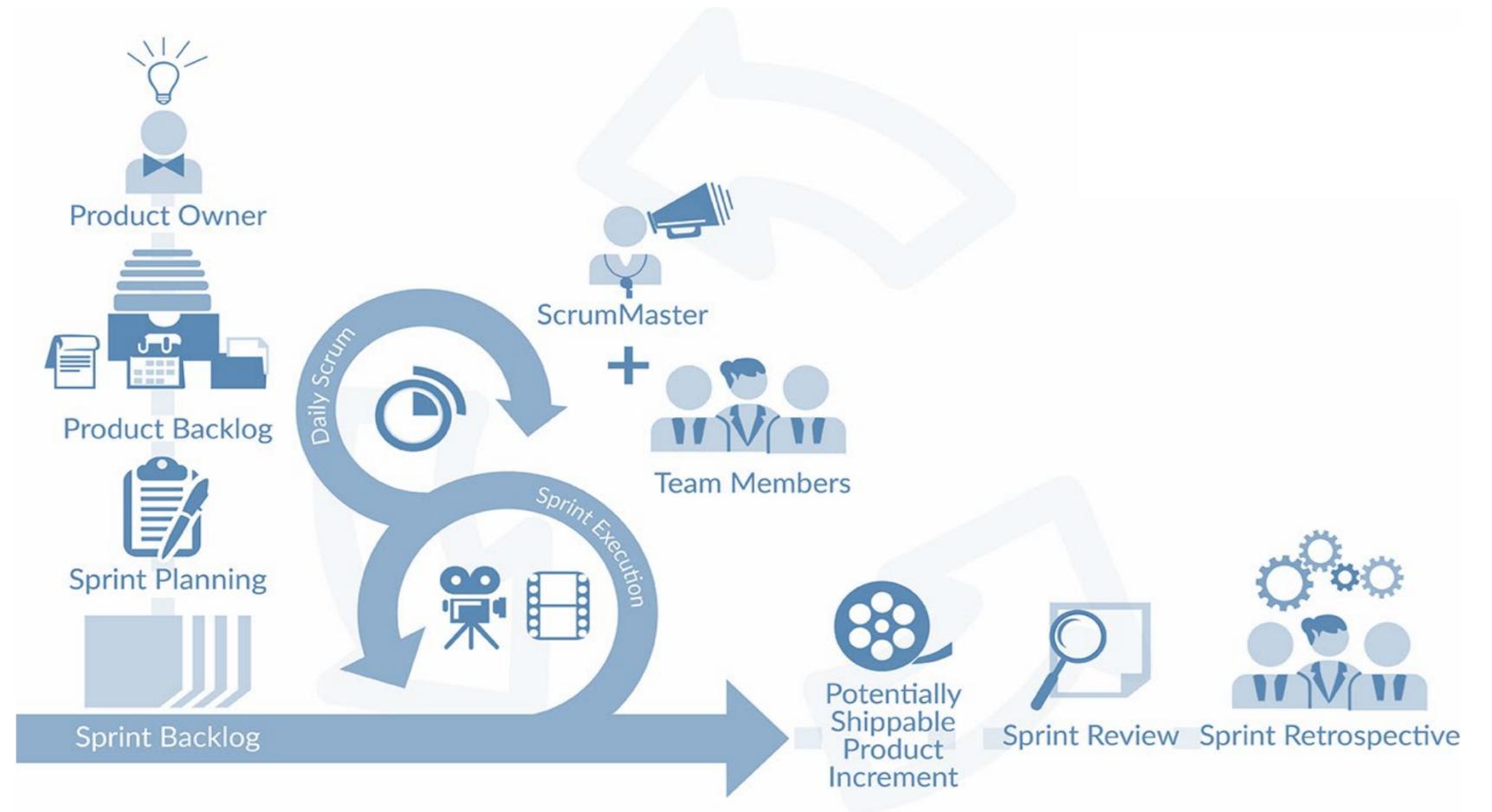
women



Our philosophy

“Continuous development will change organizations as much as Agile did.”

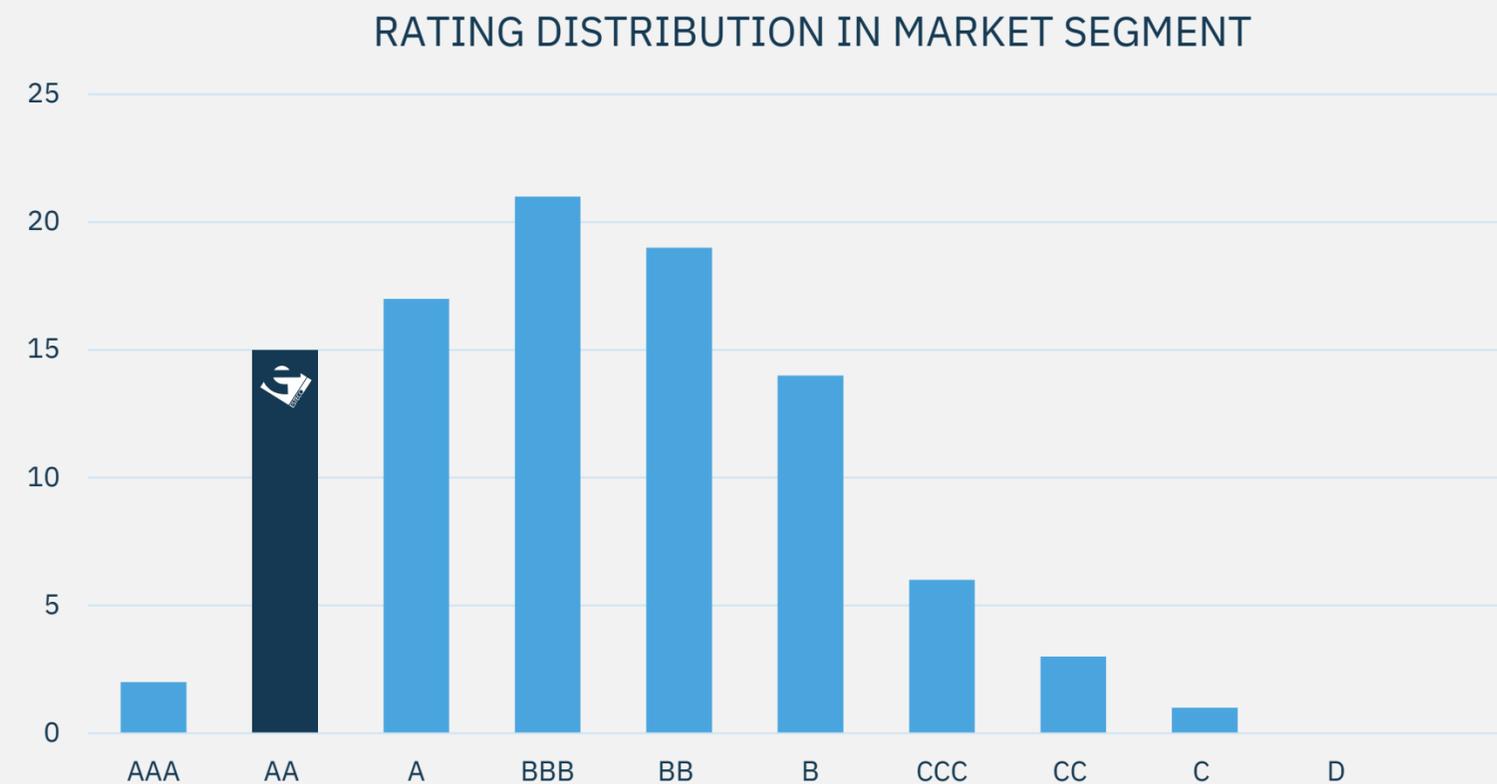
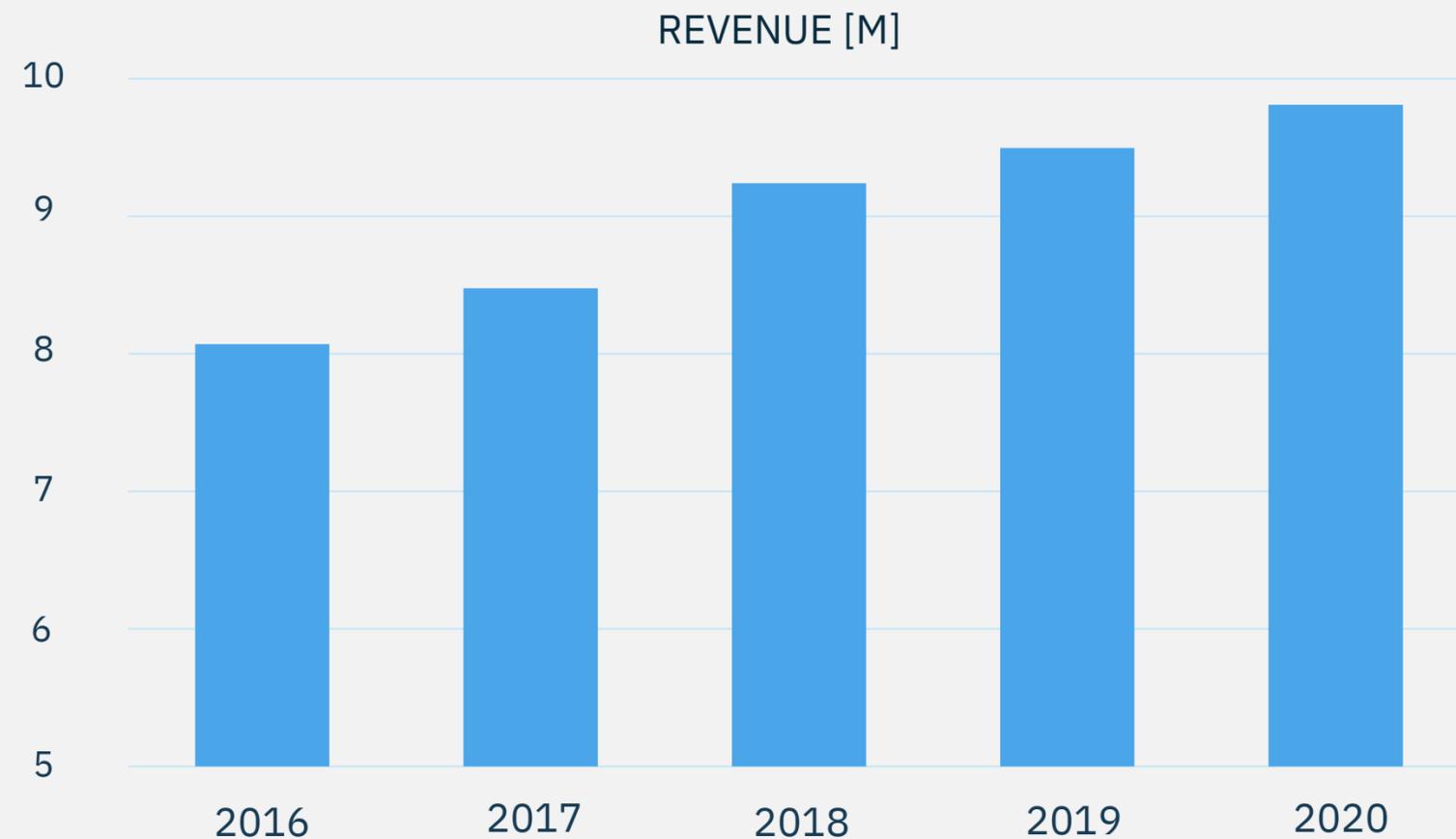
HARVARD BUSINESS REVIEW
May 04, 2018



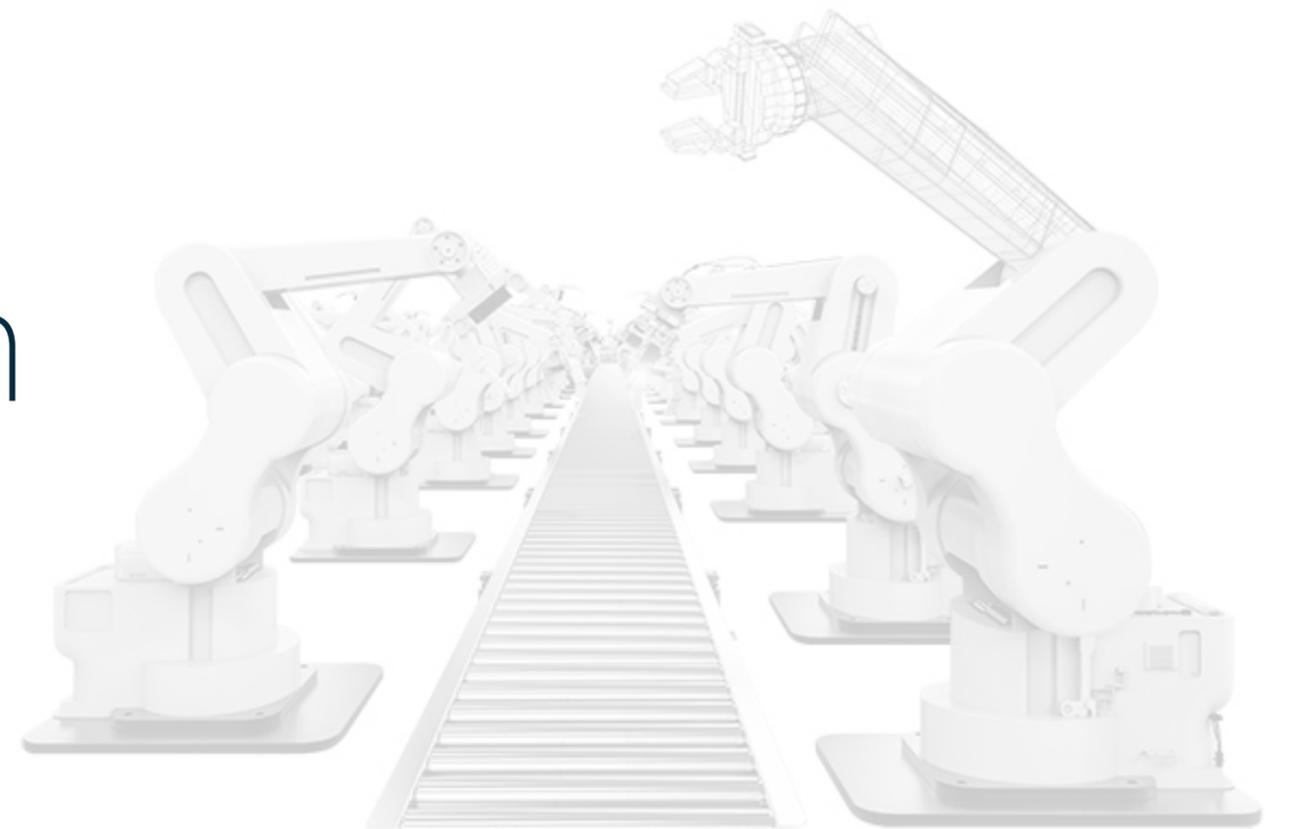
Our stable growth

	Revenue [k€]	Default probability	Confidence	Rating
2016	8072	0,09%	100%	AA
2017	8477	0,09%	100%	AA
2018	9241	0,11%	100%	AA
2019	9496	0,13%	100%	AA
2020	9810	0,11%	100%	AA

modefinance



We provide **modularity**,
standardization and
interoperability within
the engineering design
process.



ESTECO Technologies



Simulation Process
Integration and Automation



Design Optimization



Simulation Process and
Data Management



HPC and Cloud



Response Surface Models



Robust Design
and Reliability



Simulation Data Analytics

Our products

modeFRONTIER

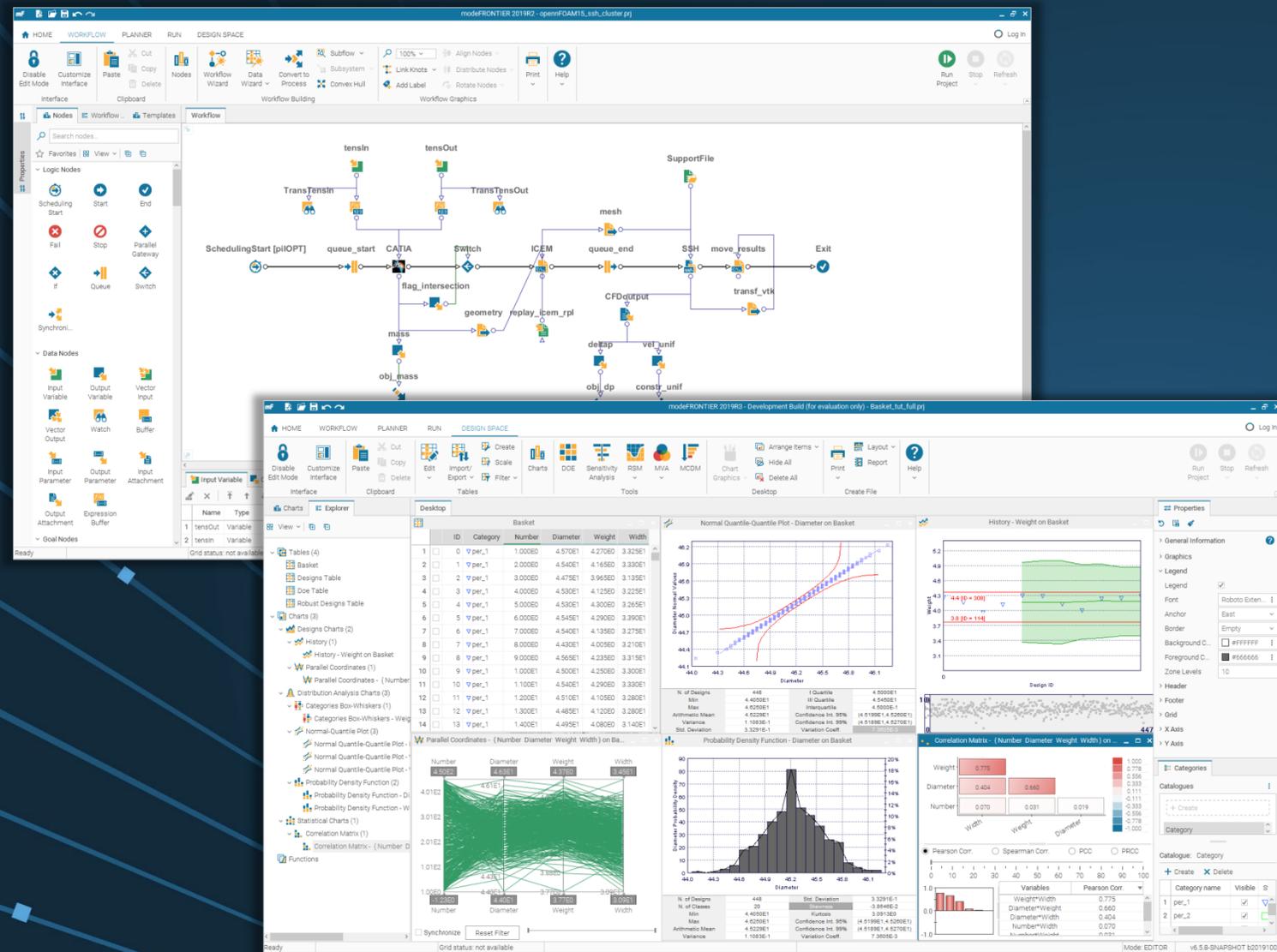
The leading software solution for simulation process automation and design optimization

VOLTA

The innovative enterprise platform for Simulation Process and Data Management (SPDM) and design optimization



modeFRONTIER



Find the optimal design

Handle your design parameters and balance conflicting objectives.

Maximize IT resources

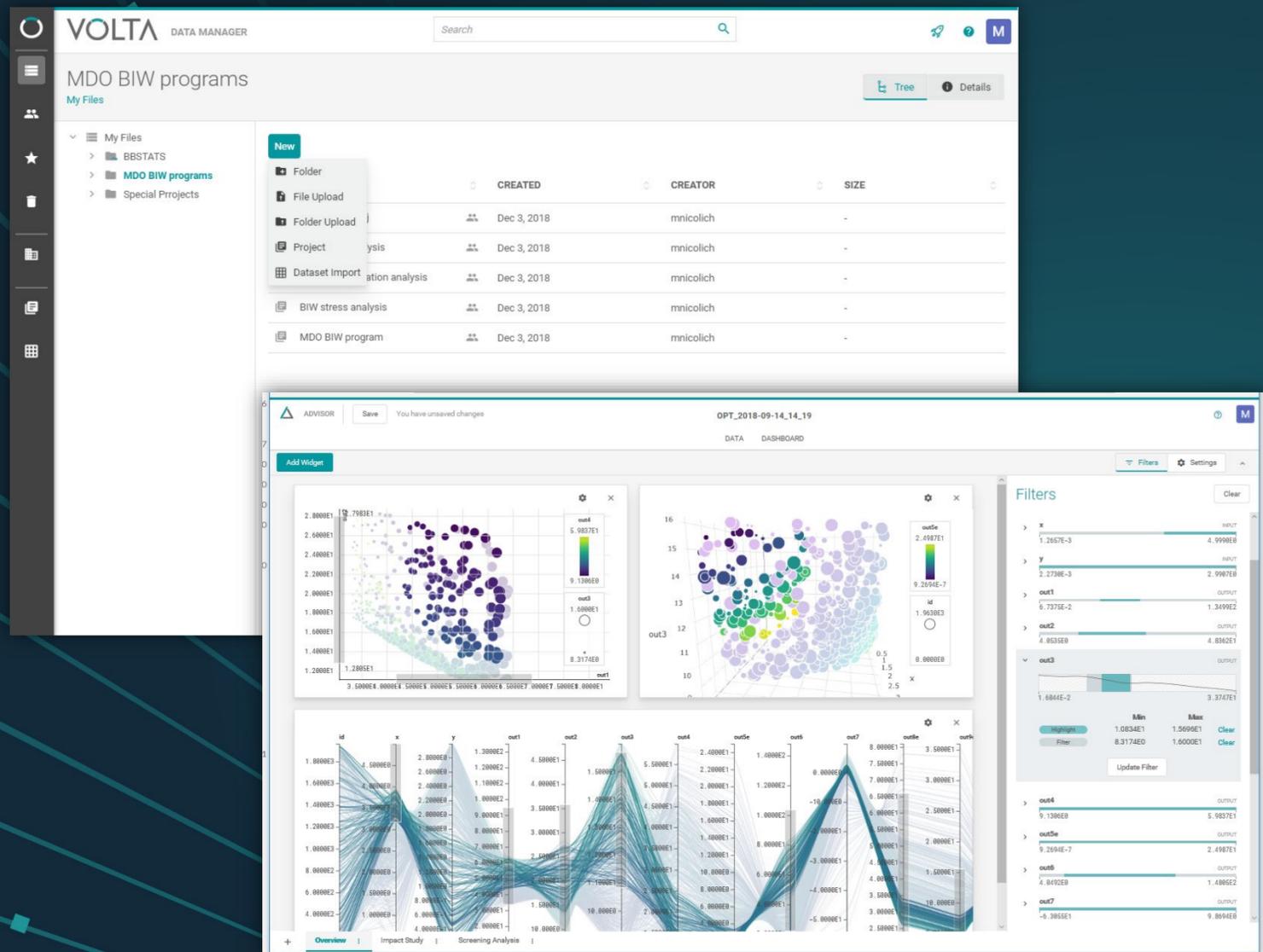
Exploit all computational resources and engineering solvers.

Deliver results on time

Accelerate the engineering process and run multiple simulations.



VOLTA



Make simulation data accessible

Expand the usage of engineering simulation across teams.

Reduce time-to-market

Fast deliver the best product by applying intelligent algorithms to the simulation process.

Lower costs

Maximize the investment in engineering solvers and IT resources.



We facilitate engineering work, regardless of the level of expertise within one team, and our independent position ensures **fast responses to customer demands.**



A missile is shown in flight against a sunset sky with soft, orange and blue clouds. The missile is angled upwards and to the right, with a bright yellow and orange flame at its base. The background is a gradient of blue and orange, suggesting a sunset or sunrise.

Raytheon Missiles & Defense

“We're making another big step in Raytheon Missiles & Defense's digital transformation journey by selecting VOLTA for our data sharing across the product life cycle.

This is good news for our customers, as it will help us reduce costs, increase capabilities, and shorten delivery timelines.”

WES KREMER
President



Raytheon Missiles & Defense

“ESTECO provides a truly distributed and collaborative design environment”

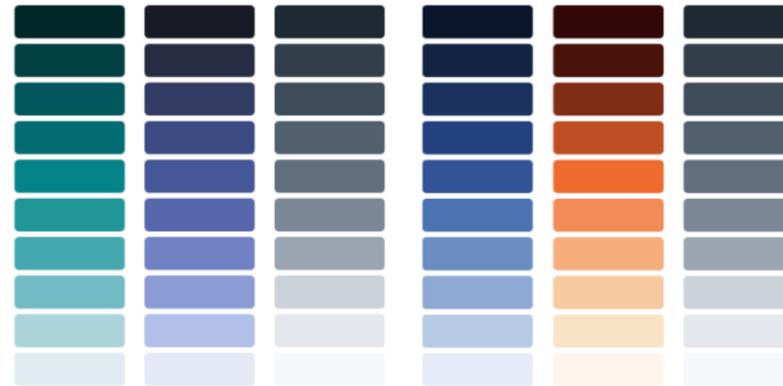
VOLTA is enhancing our digital transformation through MDO and distributed collaboration

DARCY ALLISON

Digital Engineering Chief Product Owner



Our unique User Experience



The quick brown fox jumps over the lazy dog

The quick brown fox jumps over the lazy dog

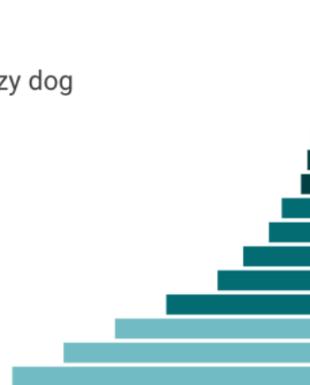
The quick brown fox jumps over the lazy dog

The quick brown fox jumps over the lazy dog

The quick brown fox jumps over the lazy dog

The quick brown fox jumps over the lazy dog

The quick brown fox jumps over the lazy dog



Button Button Button Button +19.4% I accept the terms Yes

Button Button Button Button +10.3% I accept the terms No

Button Button Button Button -42.4%

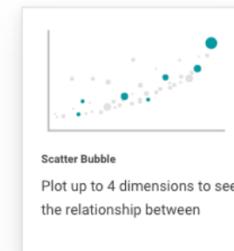


First Name
Lisa

Last Name
Van Wijk

Email
vanwijk@example.com

Country
Netherlands
Finland
France
Germany



Neutral Modal
Message
Action Cancel

Warning Modal
Message
Action Cancel

Critical Modal
Message
Action Cancel

Something went wrong
An error occurred while you were working and can't be solved

Our policy has changed
Make sure you know how these changes affect you.

Your user registration was successful
You can now log-in with your username

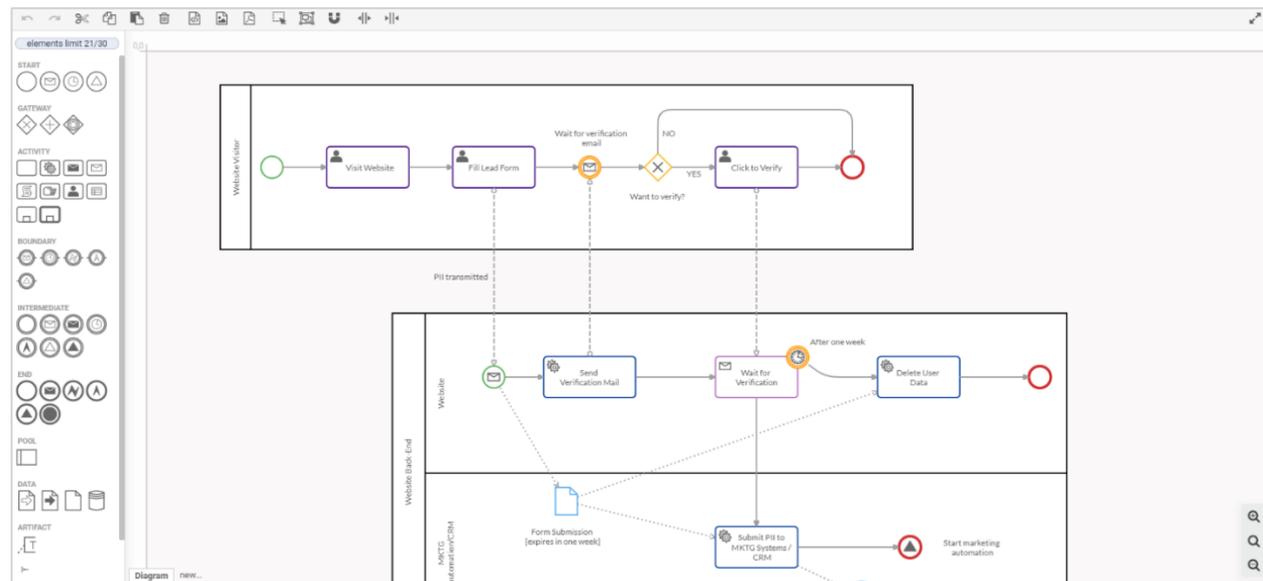
No preview available
Select an image to see the preview

This folder is empty
Create new items for your folder

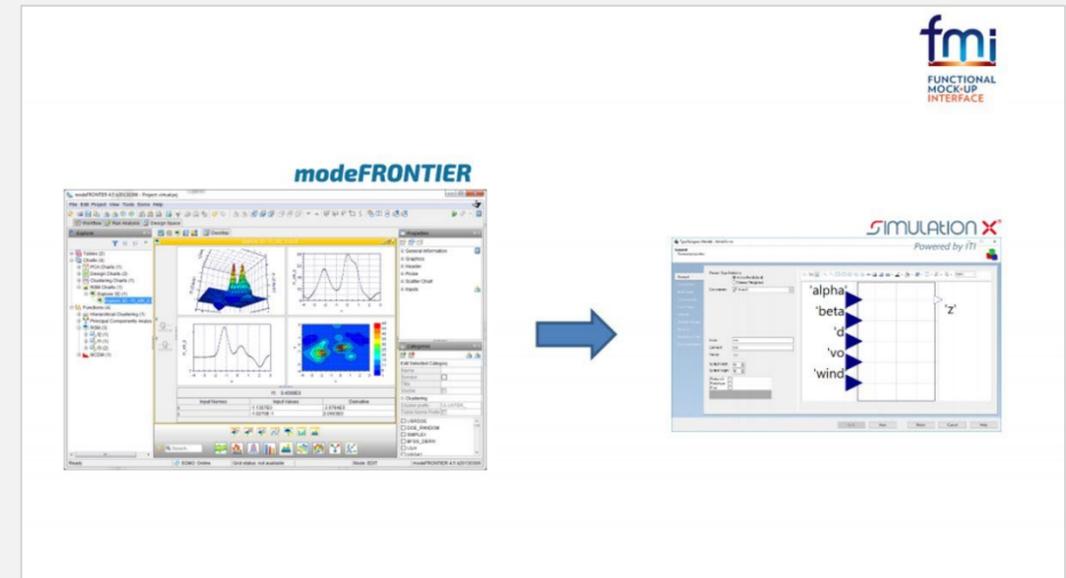


Our standards

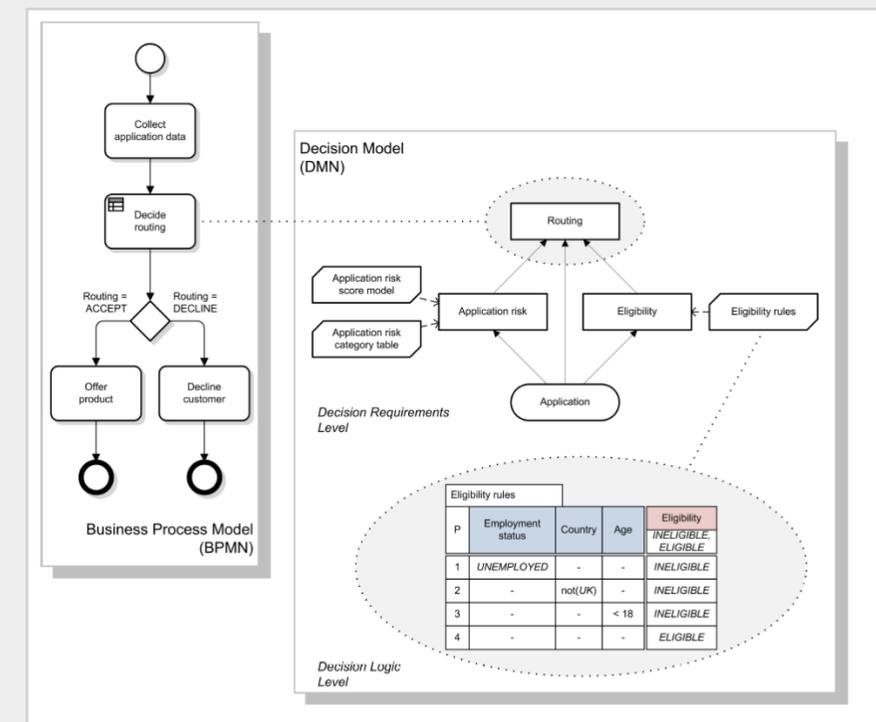
Business Process Model and Notation



Functional Mock-up Interface



Decision Model and Notation



The capacity to **integrate seamlessly** with every system and our **secure collaborative environment** guarantee **data integrity** while keeping fast responses.



Our alliances

creating value for our customers

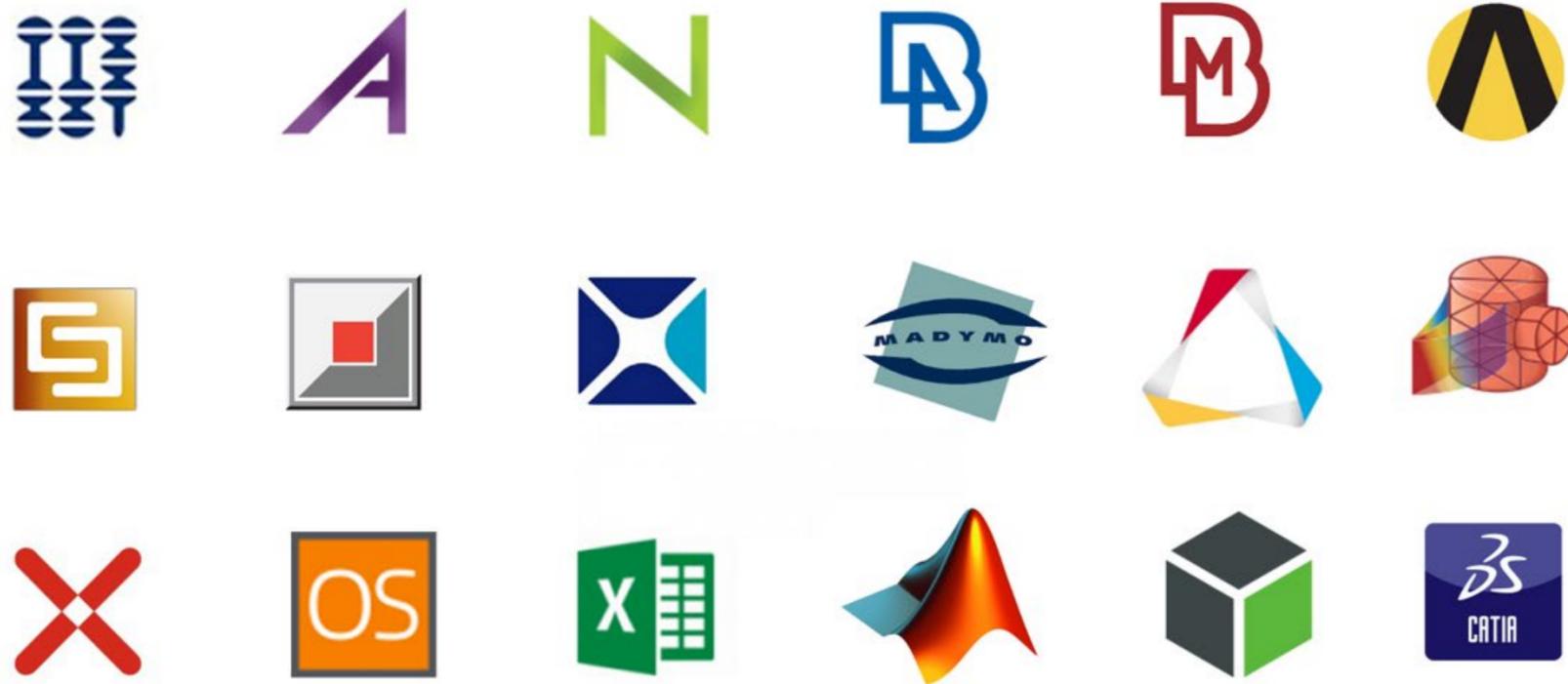


Building coherent solutions with best in class third party software.



Our technical partners

seamless integration at hand



Our solutions are fully integrated with the most commonly used engineering tools.



Cummins

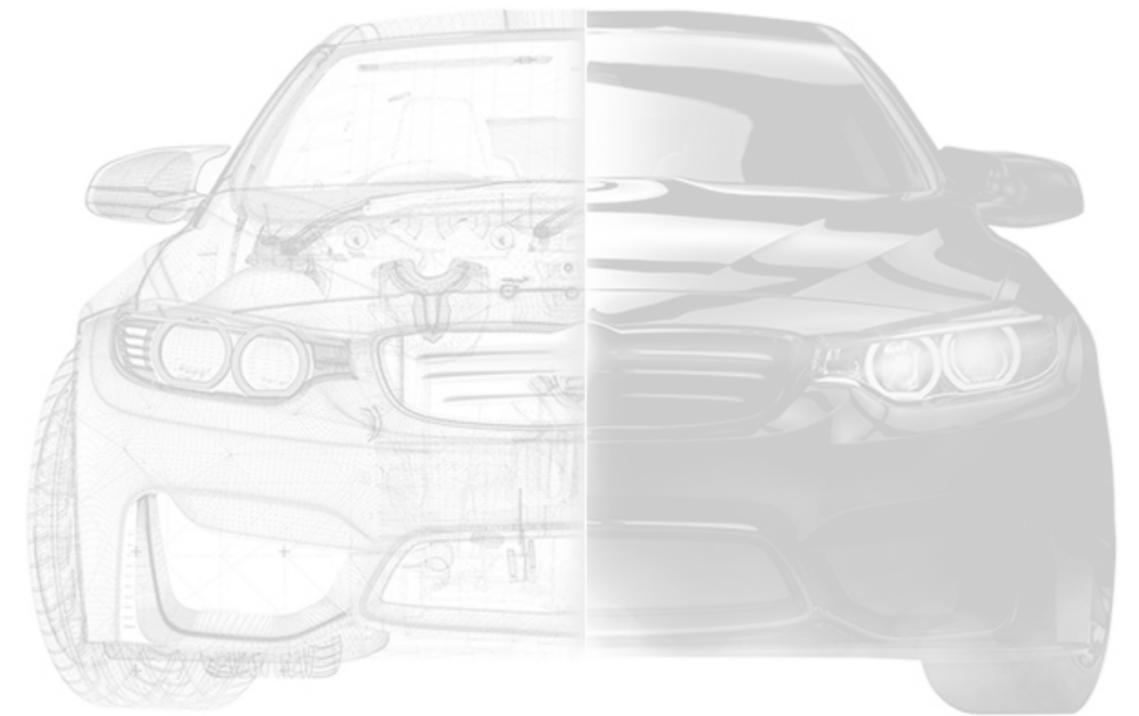
modeFRONTIER helped drastically reduce the time for calibrating GT models

“modeFRONTIER has an excellent capability for integrating with multiple GT models and post processing tools; in fact it helped us link those GT models more efficiently and complement the in-house optimization tool, while at the same time maintaining concurrent use by different analysts in different locations.”

AMBIKAPATHY NAGANATHAN
Simulation Process and Data
Management Adoption Leader



300+ organizations have chosen ESTECO to consolidate specialized **expertise**, streamline **teamwork** and boost **product development** across a wide spectrum of industrial sectors.



PSA Group

“With VOLTA, ESTECO offers an interactive and user-friendly web platform that is able to cumulate smart algorithms, automation process, post processing and interactive data visualization.

The democratization of these complex methods through a friendly and ergonomic interface, offered by VOLTA, is usually an underestimated aspect of the successful deployment of solutions of this caliber.”

FABIEN FIGUERES
Data Project Manager,
Stellantis



Our customers and industries

Embraer

Leonardo

Lockheed Martin

Bombardier

FCA

Ford

Honda

PSA Group

Toyota

Volvo Cars Corporation

Mahindra

TAFE

Volvo Trucks

ABB

Bajaj

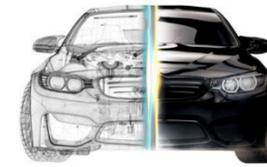
BASF

Cummins

FAW

Whirlpool

Sony



Automotive and Ground Transportation



Aerospace



Architecture, Engineering and Construction



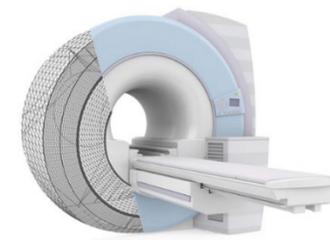
Manufacturing and Industrial Equipment



Marine



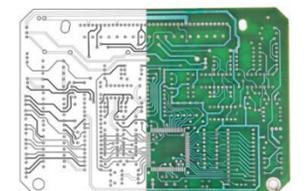
Energy



Healthcare



Consumer Goods



Electronics



Bombardier

Reduced 20% aerodynamic drag and energy consumption by 10%

“Wind tunnel tests of the shape produced by the modeFRONTIER optimization confirmed that it was one of the best we had seen. Based on this result, Bombardier Transportation now uses modeFRONTIER to drive the analysis tools for all our aerodynamics projects.”

DR ALEXANDER ORELLANO
Head of Aerodynamics



Our scientific foundation

Spin-off

of a EU Funded Project in the late '90s

200+

universities using our technologies

20+

funded research projects

1000+

scientific papers written about research work
performed with our technology



ESTECO Academy

We equip educators to teach students how to approach multidisciplinary engineering problems using modeFRONTIER software.



ESTECO
ACADEMY

academy.esteco.com



Teaching



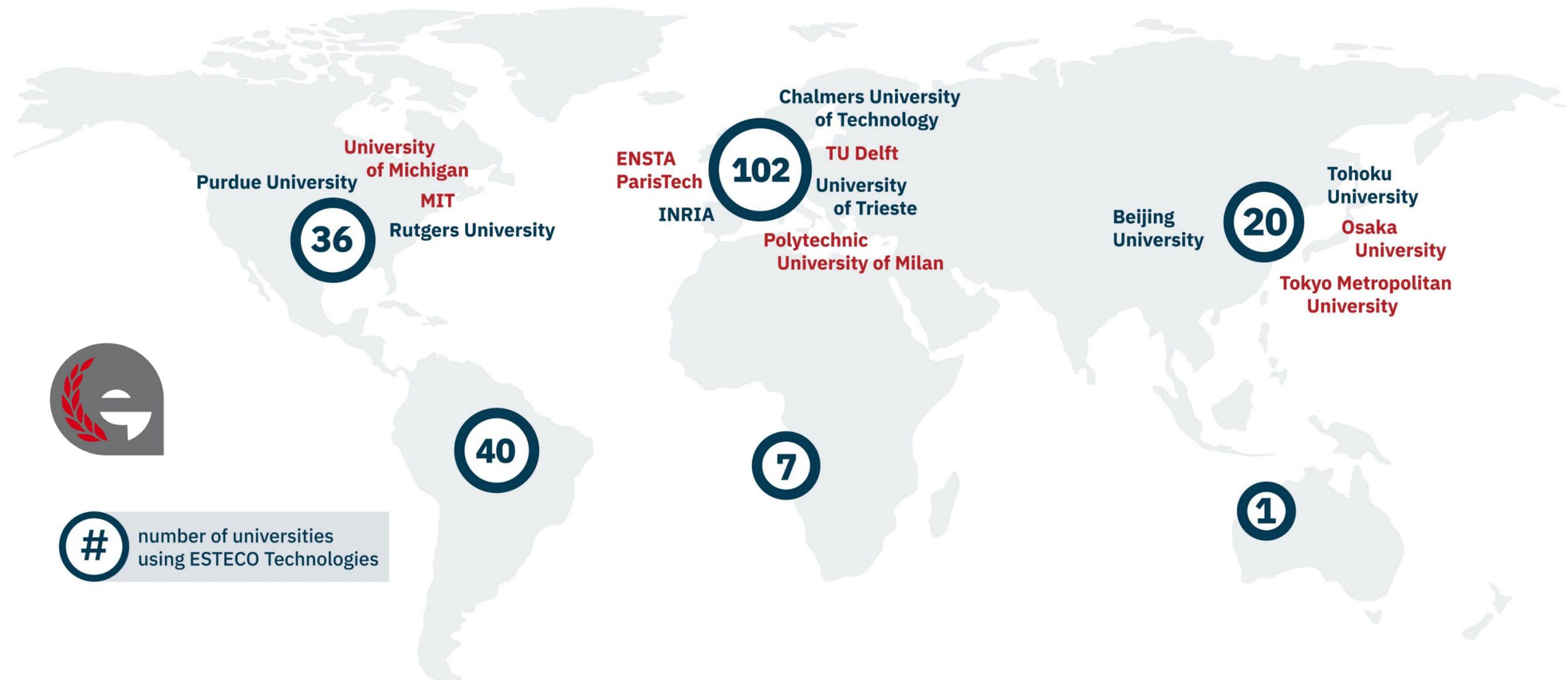
Research



University Projects

Our community

We bring students closer to the real world by providing cutting-edge software technology and hands-on experience on the different stages of design optimization process.



number of universities using ESTECO Technologies



BEN-GURION University of the Negev

“You can introduce modeFRONTIER to students who didn’t have any kind of knowledge of optimization whatsoever and they can grasp it in a matter of hours.”

PROF. OHAD GUR
Faculty of Engineering Sciences,
Ben-Gurion University of the Negev



Our offices



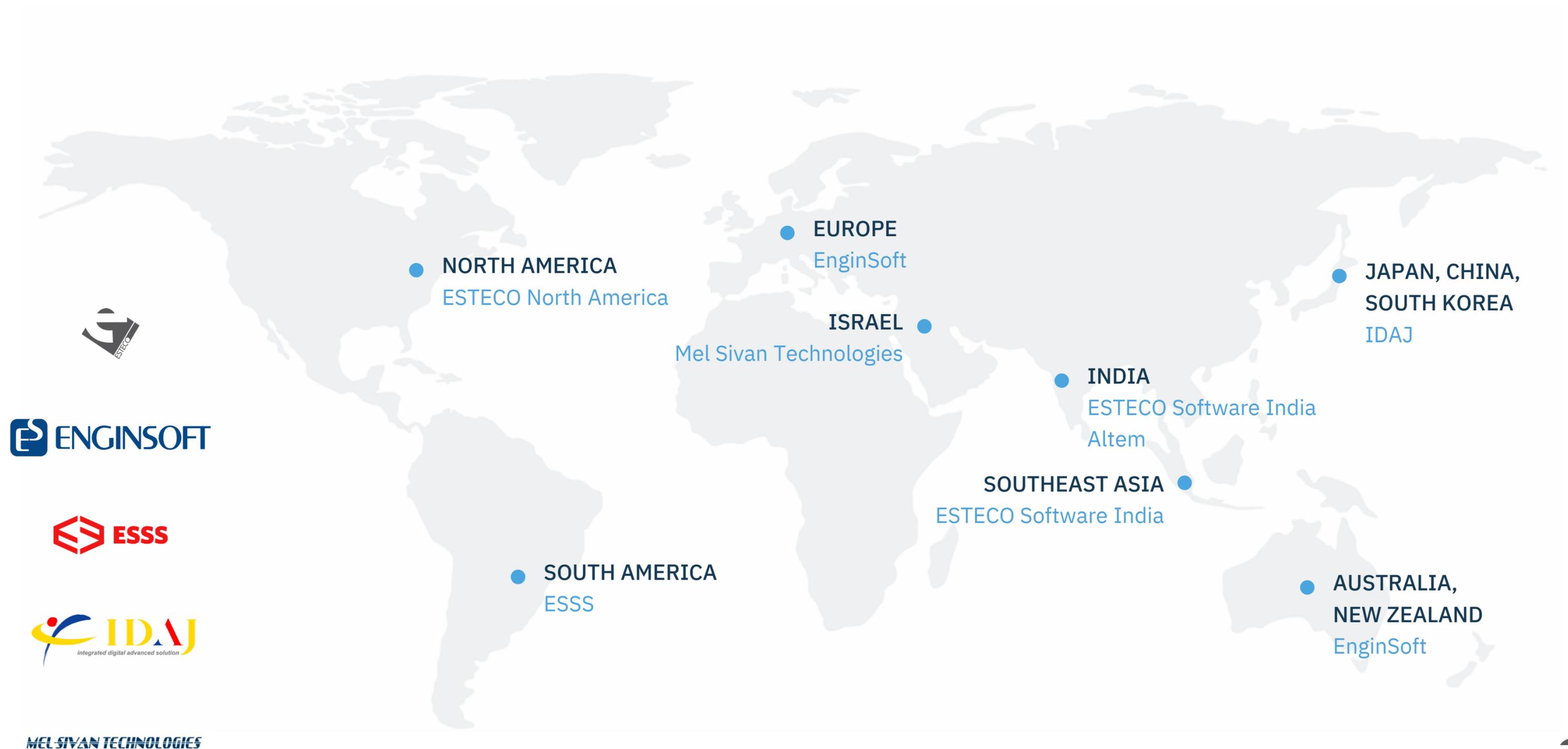
ESTECO
North America
Novi, USA

ESTECO
Headquarters
Trieste, Italy

ESTECO
Software India
Pune, India



Our channel partners



Our research projects

COMPOSELECTOR
Polymer Composites Business Decision Support System



Business Decision Support System



Natural gas (CNG) transportation system



Uncertainty Management and Quantification and Robust Design



Training and research network



Numerical modeling technologies of processes and products



Robust Design Optimisation of Space Missions

iCAST

space solutions



Our SaaS application

Born as a research project, Cardanit is the next generation collaborative tool for designing business processes.

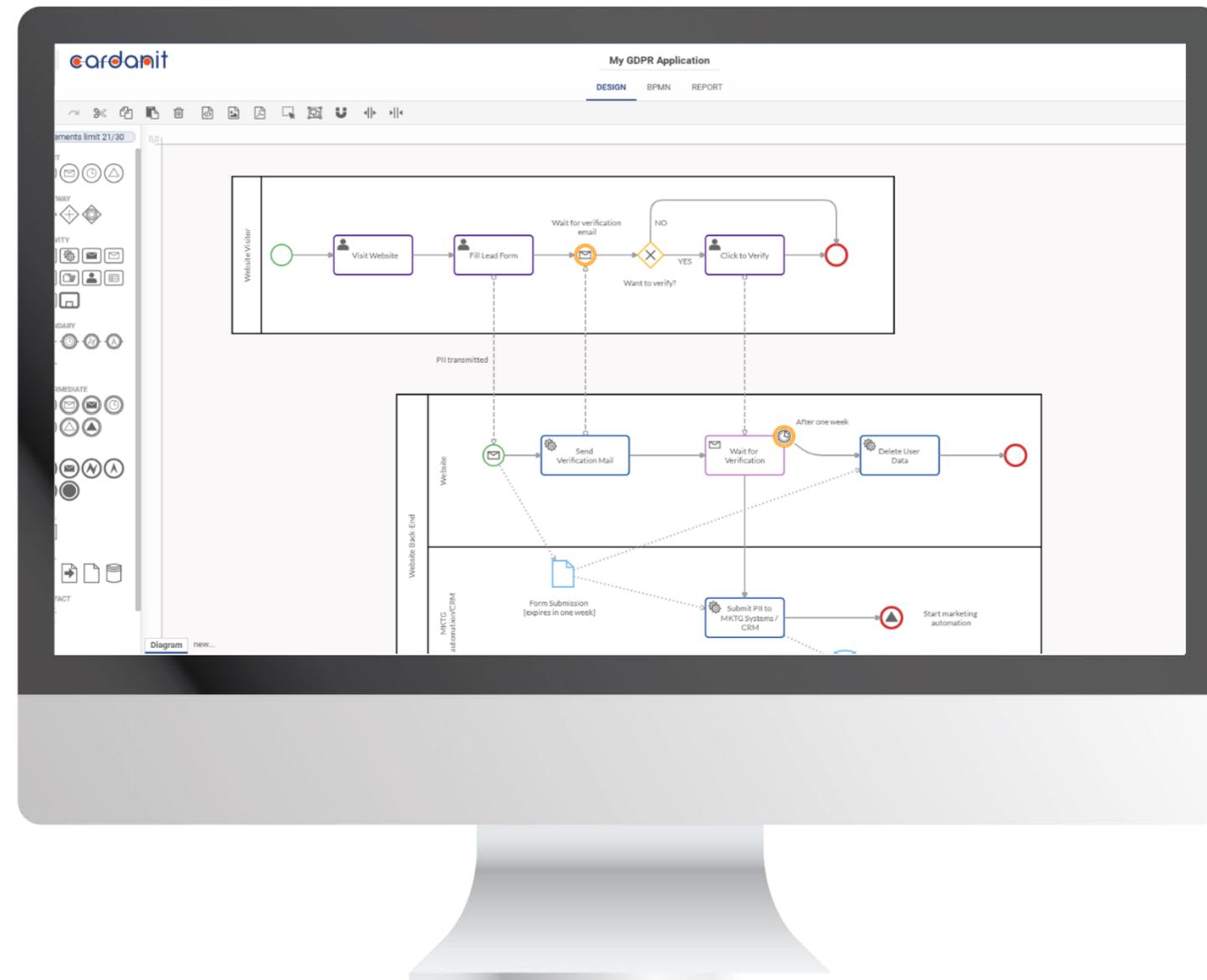
The logo for Cardanit, featuring the word "cardanit" in a dark blue, lowercase, sans-serif font. The letters 'c', 'a', 'n', and 'i' contain orange geometric shapes: a circle, a square, a circle, and a circle respectively. A thin horizontal line connects the centers of these shapes.

cardanit





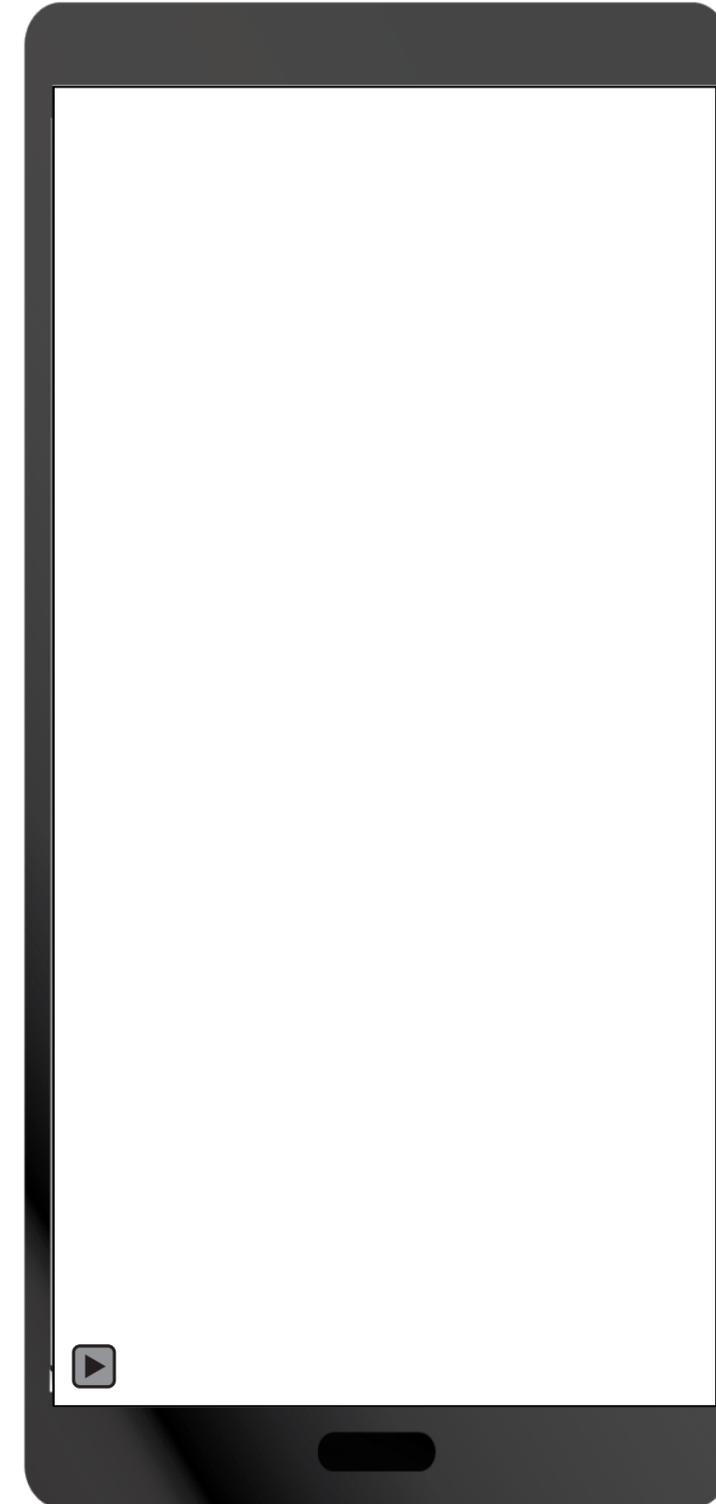
Based on the Business Process Model and Notation standard, Cardanit offers businesses and BPM specialists a new flawless approach to process models.



Our adventures



- Machine Learning
- Social login
- Progressive web apps
- Cloud



Meet us

connect with peers and customers

Users' Meetings

meet optimization enthusiasts

Technology days

sharing innovative optimization techniques on specific topics

ESTECO Trainings

workshops and learning sessions

um
2020 ESTECO
USERS' MEETINGS
30 SEPT - 1 OCT

Shape the future
uncertainty + solid technology = resilience



Carlo Poloni
President of ESTECO



Shape the future



Job opportunities

we are continuously looking for

Software developers

for our product development teams

Mechanics, naval, aerospace engineers

for customer support and special projects

jobs.esteco.com



Theses and internships

Engineering and services

Integration with applications related to fluid dynamics, structural analysis, electromagnetics.

Research and development

Software architecture, Web and mobile applications, Business Intelligence and Data Analysis.

Numerical methods

Optimization algorithms, Response Surface Models, Artificial Intelligence.



We support engineers
in designing the
products of the future,
today.



Petrobras

“modeFRONTIER proved to be invaluable in helping us to address the complex problem of selecting the main dimensions of a deep water floating production system, where there is potentially a huge number of alternatives to be evaluated.”

DR. MAURO COSTA DE OLIVEIRA
Naval architect at CENPES,
Petrobras Research Center



Use Case

Aerospace Aerodynamics

Environmentally friendly aircraft

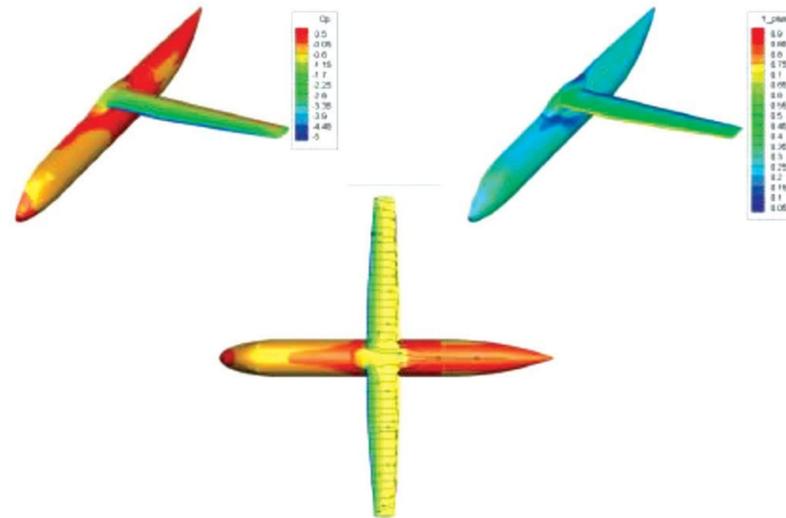


Image courtesy of Leonardo Aircraft

Challenge:

Enhance the overall environmental performance of a Green Regional Aircraft (GRA). Minimize aircraft drag, wing weight, and environmental impact at take-off and landing.

Solution:

MOGA-II algorithm was combined with correlation analysis to reduce global computational effort during wing shape optimization. The MCDM tool supported the design team in determining the best outcome by ranking the Pareto frontier results.

Benefits:

- 2.5% enhancement of aerodynamic performance
- 4% wing weight reduction

Use Case

Automotive Engine

Air intake manifold design

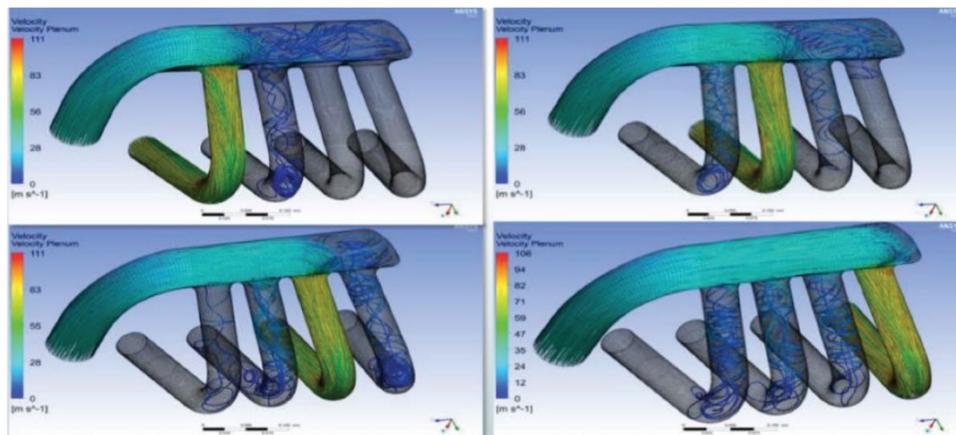


Image courtesy of Magneti Marelli

Challenge:

Optimize the performance of an intake manifold for a multi-cylinder internal combustion engine. Maximize torque and power values while minimizing pressure drop.

Solution:

A multi-fidelity automatic optimization workflow was implemented in modeFRONTIER, combining 1D (GT-Power) and 3D (ANSYS CFX) CFD manifold simulations.

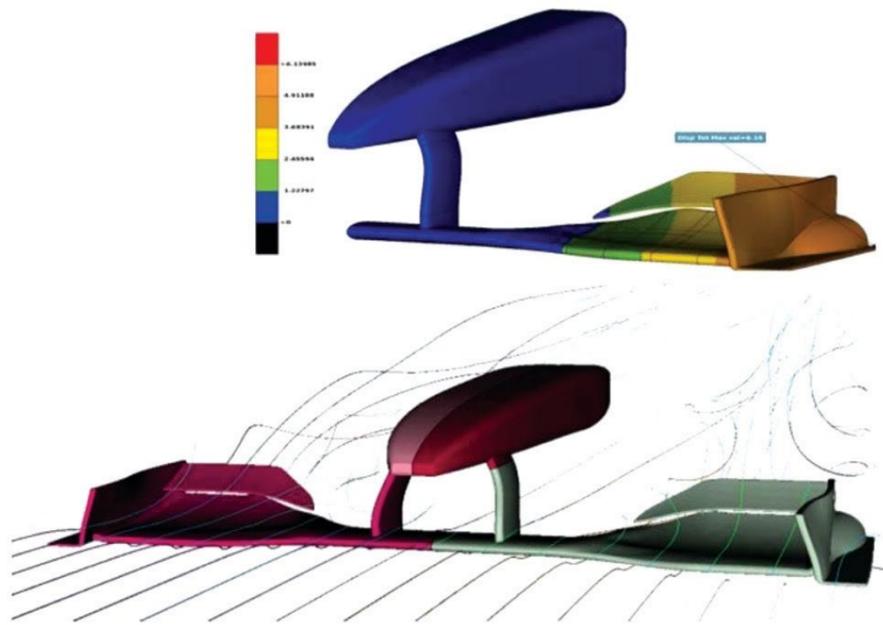
Benefits:

- Global computational effort reduced by multi-fidelity approach
- Contrasting criteria satisfied

Use Case

Automotive Materials

Optimization of a Formula 1 car front wing



Challenge:

Find the optimum composite design of the Formula 1 car front wing. Reduce weight and drag at high speed, while respecting stress and displacement constraints.

Solution:

ANSA, Nastran and mETA software were integrated into a modeFRONTIER workflow to identify optimal fiber orientation and composite layer thickness.

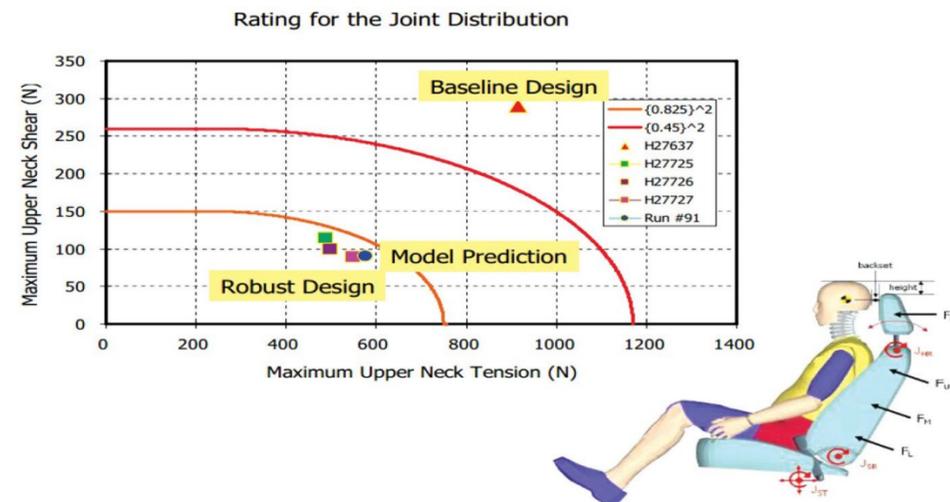
Benefits:

- Wing weight reduced by 27.4%
- Angle of attack reduced by 2.5% (significant reduction of drag)

Use Case

Automotive Safety

Optimizing vehicle passenger safety



Images courtesy of FORD

Challenge:

Improve dummy kinematics in rear impact crash tests to improve the overall safety rating of a head restraint system from “acceptable” to “good”.

Solution:

Multiobjective robust design optimization (MORDO) was used to account for uncertainties in the definition of seat geometry. The desired rating objectives were expressed in percentiles.

Benefits:

- ‘Good’ rear impact rating achieved
- Turnaround time reduced by 90%.

Use Case

Automotive Heat Rejection

Underhood thermal management

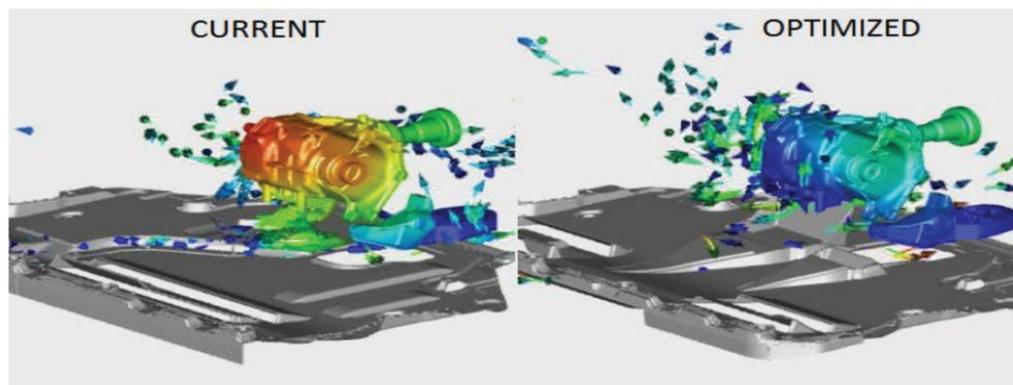


Image courtesy of FORD

Challenge:

Develop a cost-efficient PTU (Power Take-off Unit) cooling system, suitable for multiple powertrains and different operating conditions without deteriorating the vehicle aerodynamic performance.

Solution:

An automated workflow based on DOE and RSM was implemented in modeFRONTIER, combining a morphing CAE model with full conjugate heat transfer simulations to maximize air flow and minimize the PTU fluid temperature.

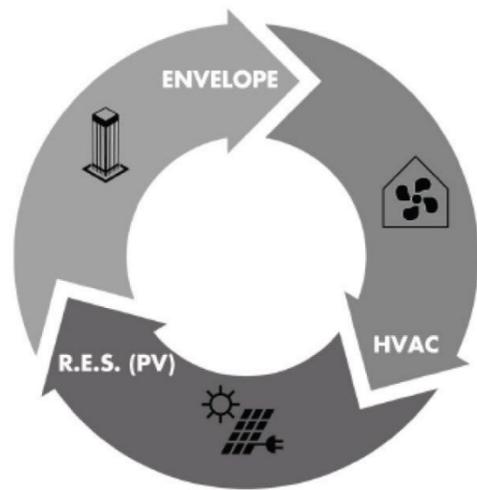
Benefits:

- Parallel and distributed simulations speeded up the entire design process.
- Optimized cooling duct design eliminates the need for an expensive water-based cooling system.

Use Case

Civil Engineering

Zero Energy Buildings



Source Google Maps, 2017

Challenge:

Improve the Nearly Zero Energy Building (nZEB) design to meet the EU's 2020 targets within the Energy Performance of Buildings Directive (EPBD). Minimize the use of energy while maximizing adaptive thermal comfort.

Solution:

EnergyPlus, Rhino and Grasshopper were run through a modeFRONTIER workflow to perform cooling, daylight and heating energy loads simulations for a high-rise office building in Athens. Window to wall ratio, wall and glazing thermal coefficients, façade orientation were considered.

Benefits:

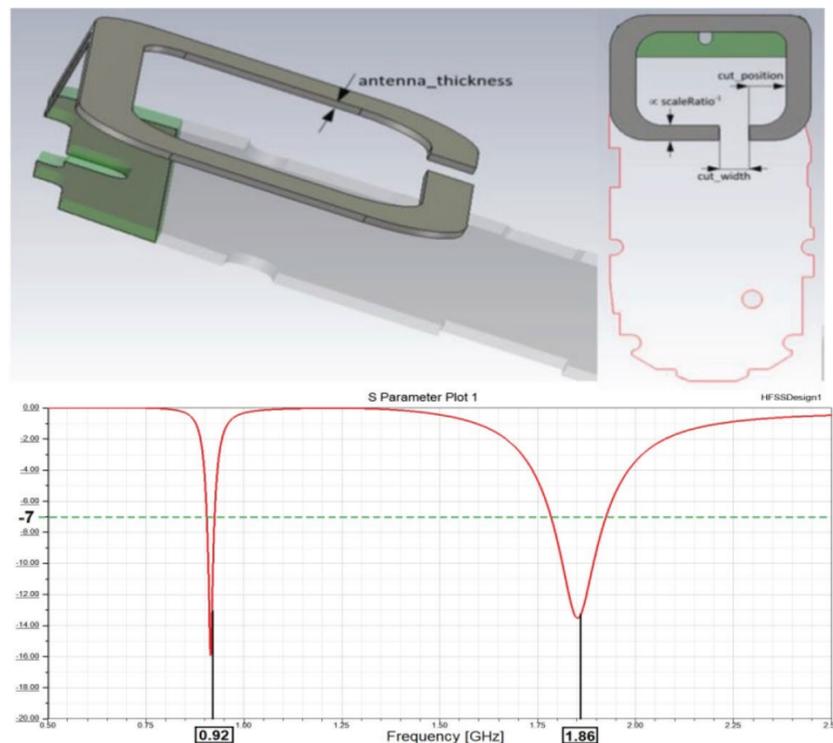
- Building's energy use reduced by 33% (from 109.12 kWh/m² to 73.13kWh/m²)
- Trade-off solutions identified for increasing energy performance and thermal comfort levels.

Image courtesy of Giouris Civil Engineering Consultants

Use Case

Electronics

Mobile antenna reception performance



Challenge:

Optimize a GSM dual band mobile phone antenna to guarantee effective transmission and reception at specific frequencies (920 and 1860 Mhz), while reducing the loss of signal power.

Solution:

Catia V5 and CST models were integrated with modeFRONTIER to perform accurate analysis of high frequency range changing the antenna geometry.

Benefits:

- Autonomous PiLopt algorithm required just few hours of simulation to perfectly tune the antenna.
- This methodology may be extended to any component of an electronic system

Use Case

Marine and Offshore

CNG transportation vessel

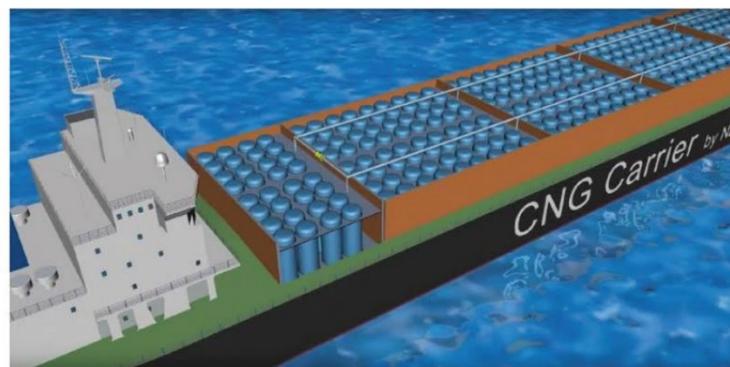


Image courtesy of GASVESSEL

Challenge:

Prove the techno-economic feasibility of a Compressed Natural Gas (CNG) transport concept enabled by a newly patented Pressure Vessel manufacturing in the framework of the EU-funded project GASVESSEL.

Solution:

modeFRONTIER was used to optimize the delivery of gas from the identified source locations to the identified markets, and to design the pressure cylinders reinforced by composite fibers.

Benefits:

- Gas transport costs per unit volume minimized for each geographical scenario.
- Partners can easily share data and results through the web-based enterprise solution, VOLTA.



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Thank you!

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